

CASE STUDY

National Account - Tenant Advisory Services



MOTOROLA

MOTOROLA
2900 SOUTH DIABLO WAY
TEMPE, AZ 85282

SIZE: **±330,000 SF**
PROPERTY: **DIABLO CENTER**
LEASE TYPE: **SALE AND LEASE-BACK**

REQUIREMENT

- Sale and Lease-Back

CHALLENGE

- The Coppola-Cheney Group was faced with a complex transaction of selling a 29-acre facility consisting of four buildings totaling 330,000 SF while leasing back 245,000 SF to Motorola.

SOLUTIONS

- The Coppola-Cheney Group helped select the right buyer on the first try who closed ahead of schedule.
- The Coppola-Cheney Group's versatile knowledge of all product types and a regional perspective on sale trends allowed their client to maximize profits in minimal time.

BENEFITS

- Motorola relied on C2's expertise to dispose of a unique combination of office, light assembly and lab space
- The Coppola-Cheney Group's versatile knowledge of all product types and a regional perspective on sale trends allowed their client to maximize profits in minimal time
- Provided Motorola with needed capital in a wave of downsizing due to selecting the right buyer on the first try

PARTIAL LIST OF REPRESENTATION



Seattle, WA



Albuquerque, NM



TO LEARN HOW THE COPPOLA-CHENEY GROUP CAN HANDLE YOUR REAL ESTATE REQUIREMENTS PLEASE CONTACT US OR VISIT OUR WEBSITE:
WWW.C2TECHGROUPS.COM



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